

GovEd Services for

K-12 Schools

Logicalis helps your district advance its modernization and transformation goals, enabling you to scale IT operations, optimize costs, remediate workforce shortages, and enable a secure and digitized experience for all.

Today's K-12 CIOs and IT leaders have their hands full juggling district-wide technology priorities with shrinking resources. Logicalis combines expert tools, partners, and people to help K-12 schools and districts advance their modernization and transformation goals. We bring extensive technology and services expertise to help you rein in costs and reduce technical debt, modernize IT operations, remediate workforce shortages, and enable a secure and digitized experience for all.

323% increase in overall malware attacks on K-12 schools.³

Secure the learning environment

K-12 districts continue to be in the sights of bad actors who want nothing more than to launch a ransomware or other attack on unsuspecting—and unprotected—networks. As an ISO 27001:2022-certified provider, Logicalis takes a holistic, architectural approach to your security infrastructure and leverages proven, industry-standard cybersecurity frameworks to help align your security strategy to your educational goals. Our managed, cloud-based security services and solutions synchronize your people, processes, and technologies to weave real-time security telemetry and response throughout your entire digital ecosystem and protect your data and infrastructure.

Power LMS and learning with the right network

Today's next-generation learning management systems and AI-powered adaptive learning generate critical insights to help administrators, teachers, parents, and students make smarter, data-driven decisions. But these technologies must rest on a secure and solid network foundation to truly drive an integrated experience.

Top 3 K-12 IT Priorities¹

1. Cybersecurity
2. Network infrastructure
3. Data privacy and security



Top 3 K-12 IT Challenges²

1. Budget constraints/lack of resources
2. Inability to hire skilled staff
3. Lack of relevant training/professional development



Logicalis can help you maximize E-rate funds to build an agile, adaptable, and intelligent next-generation network that propels the user experience while mitigating risk, optimizing costs, and reducing carbon impact. In addition to on-premises wired/wireless network solutions—as well as SD-WAN, network access and segmentation, and Private 5G—Logicalis offers a managed, cloud-based Intelligent Connectivity solution to securely connect users, devices, applications, and data from edge-to-edge for data-driven education.

Address workforce issues with expert IT support

IT team turnover and retention continues to plague most industries and K-12 schools are no exception. Logicalis offers comprehensive IT services and expert engineers that can augment your team and fill skills gaps. We can help you recruit, train, and place qualified individuals in the right roles. We also provide next-generation managed solutions that enable you to eliminate technical debt, while maximizing your budgets. Finally, we offer a managed 24x7x365 Logicalis Service Desk solution with Level 1 and Level 2 end-user support.



To avoid districts becoming less interoperable over time, assessing the ease with which new products can integrate into their digital ecosystem needs to happen before adoption.⁴

¹CoSN 2023 State of EdTech Leadership," CoSN.org, 2023.

²CoSN 2023 State of EdTech Leadership," CoSN.org, 2023.

³Mid-Year Update: 2023 SonicWall Cyber Threat Report," SonicWall.com, 2023.

⁴CoSN 2023 State of EdTech Leadership," CoSN.org, 2023.

Benefits

- **Cybersecurity expertise** – Protect data and assets across your district with an ISO 27001:2022 certified expert security partner.
- **IT modernization** – Preserve capital and maximize resources by integrating, operationalizing, and digitizing your IT environment.
- **User experience** - Enable a better experience for administrators, teachers, parents, and students with integrated, cloud-based services and solutions.
- **Workforce remediation** – Solve workforce challenges and maximize IT productivity with an automated, services-first approach and streamlined ITSM workflows.
- **Technology investments** – Maximize technology investments for the biggest business impact with expert, data-driven recommendations

Technology solutions

Logicalis partners with industry-leading technology suppliers—Cisco, HPE, IBM, Microsoft, ServiceNow, and others—as well as numerous specialty partners to bring your IT vision to fruition.



Network

Wired / Wireless / SD-WAN / CASB / SASE

Architect a network for agility and flexibility so it can scale based on demand and react to change quickly.



Cloud

Private / Public / Hybrid Storage - Compute - DB

Accelerate cloud adoption with a foundation that delivers scalability, high availability, cost efficiencies, and ongoing innovation.



Security

Sentinel SEIM / Defender / Secure Score

Integrate and orchestrate security across the entire digital ecosystem using a hyperscale cloud-native platform.



Workplace

M365 / Webex / Teams / Cloud Calling / Meeting Rooms / Identity & Endpoint Mgmt.

Build a workplace with digital technologies that balances productivity with employee empowerment.

Comprehensive IT services

- | | |
|---------------------------|------------------------|
| • Consulting Services | • Managed Services |
| • Strategy Development | • End-User Services |
| • Solution Design | • Maintenance Services |
| • Implementation Services | • Adoption Services |
| • Microsoft Services | |



Additional capabilities

- Physical security, including access control and video surveillance, mass notification, A/V, and more
- Enterprise agreement and licensing management and support
- Logistical support, including burn-in, staging, configuration/reconfiguration, etc.
- 24x7x365 service desk with Level 1 and Level 2 end-user support
- Support for IT efficiency and sustainability goals via an AIOps-powered platform
- AIOps-powered platform with self-healing automation for fewer incidents
- Expertise with government procurement contracts

Case in point:

K-12 school district serving more than 36,000 students

Challenge:

Needed additional resources to further their strategic goals and help manage their hybrid cloud environment, LAN, WLAN, and security surveillance infrastructure based on an SLA.

Solution:

- **Logicalis Professional Services** – Next-generation firewall health check, ITSM integration services, CMDB export integration services, and monitor & management transition services.
- **Logicalis Managed Services** – 36-month contract for managed security, remote infrastructure monitoring and management, Cisco infrastructure, and MS Windows Servers and SQL database.

Results:

Logicalis continues to provide the resources necessary to support the customer's 2024 strategy, giving their IT team the confidence to focus on the educational mission.